

**Port of Port Angeles
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
RECEIPTS				
MARINE TERMINAL	521,021	512,669	8,352	2%
LOG YARD	277,798	266,786	11,012	4%
AIRPORTS	84,295	86,842	(2,547)	-3%
MARINAS	580,576	618,474	(37,898)	-6%
PUBLIC BOAT RAMPS	11,283	12,023	(740)	-6%
RENTAL PROPERTIES	309,892	377,671	(67,778)	-18%
TOTAL OPERATIONS	1,784,865	1,874,464	(89,599)	-5%
NON OPERATING	102,424	99,473	2,951	3%
TOTAL RECEIPTS	1,887,290	1,973,938	(86,648)	-4%
EXPENDITURES				
MARINE TERMINAL	116,908	157,960	41,053	26%
LOG YARD	256,116	321,132	65,016	20%
AIRPORTS	103,362	109,726	6,364	6%
MARINAS	331,416	364,629	33,213	9%
PUBLIC BOAT RAMPS	719	3,185	2,467	77%
RENTAL PROPERTIES	87,976	126,248	38,272	30%
MECHANIC SHOP	23,042	43,881	20,839	47%
FACILITIES MAINTENANCE	48,113	73,017	24,904	34%
TOTAL - OPERATIONS	967,652	1,199,779	232,127	19%
ECONOMIC DEVELOPMENT	52,558	74,340	21,782	29%
ADMIN. & GENERAL	331,231	343,248	12,016	4%
NON-OPERATING	190	219	29	13%
TOTAL EXPENDITURES	1,351,631	1,617,585	265,954	16%
NET DIFFERENCE	535,659	356,352	179,306	12%

Note: The budget variance report is based on a cash basis; as such, gains and losses on property sales are not reported.

**Marine Terminal
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Receipts				
DOCKAGE	269,647.33	221,862.07	47,785.26	22%
EQUIPMENT RENTAL	18,978.50	6,512.15	12,466.35	191%
HANDLING	10.45	275.26	(264.81)	-96%
LEASE/RENTAL INC	8,066.18	8,730.64	(664.46)	-8%
MISC INCOME	4,371.18	2,053.57	2,317.61	113%
SECURITY FEE	39,330.00	29,261.86	10,068.14	34%
SERVICE CHARGE	63,441.82	55,922.28	7,519.54	13%
STORAGE	945.00	1,000.00	(55.00)	-6%
UTILITY SALES	5,729.10	5,293.05	436.05	8%
WHARFAGE	110,501.59	181,758.18	(71,256.59)	-39%
Total Receipts	521,021.15	512,669.06	8,352.09	2%
Expenditures				
DIR MAIN-LABOR	22,599.57	20,222.26	(2,377.31)	-12%
DIR MAIN-MAT	7,524.50	14,550.25	7,025.75	48%
DUES & SUBSCRIP	1,824.00	1,703.52	(120.48)	-7%
EST FRINGE	35,509.41	35,574.90	65.50	0%
INSURANCE/TAXES	14,483.95	13,883.77	(600.18)	-4%
MISC EXPENSE	3,144.63	9,039.65	5,895.02	65%
OUTSIDE SERVICES	2,601.60	2,085.46	(516.14)	-25%
SALARIES & WAGES	34,638.48	38,664.91	4,026.43	10%
SUPPLIES	1,404.12	2,290.26	886.14	39%
TRAVEL/TRAINING	653.32	1,005.75	352.43	35%
UTILITIES	(7,476.04)	18,939.37	26,415.41	139%
Total Expenditures	116,907.54	157,960.12	41,052.58	26%

**Log Yard
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Receipts				
BANDING REV	16,424.10	30,785.15	(14,361.05)	-47%
EQUIPMENT RENTAL	27,139.12	37,500.00	(10,360.88)	-28%
HANDLING	160,885.88	84,684.95	76,200.93	90%
LEASE/RENTAL INC	15,600.00	16,326.04	(726.04)	-4%
MISC INCOME	22,639.08	13,218.66	9,420.42	71%
RAFTING REV	28,269.92	73,578.26	(45,308.34)	-62%
ROUND BOOM	6,840.00	10,692.93	(3,852.93)	-36%
Total Receipts	<u>277,798.10</u>	<u>266,785.98</u>	<u>11,012.12</u>	<u>4%</u>
Expenditures				
DIR MAIN-LABOR	88,688.29	106,159.13	17,470.84	16%
DIR MAIN-MAT	15,542.04	19,726.28	4,184.24	21%
EST FRINGE	63,010.95	69,715.66	6,704.71	10%
INSURANCE/TAXES	13,020.60	12,610.68	(409.92)	-3%
INTERDPT EXPENSE	0.00	246.20	246.20	100%
MISC EXPENSE	11,339.66	13,403.61	2,063.95	15%
OUTSIDE SERVICES	2,040.00	13,616.88	11,576.88	85%
SALARIES & WAGES	12,879.84	13,462.15	582.31	4%
SUPPLIES	47,433.48	68,251.03	20,817.55	31%
UTILITIES	2,161.12	3,940.45	1,779.33	45%
Total Expenditures	<u>256,115.98</u>	<u>321,132.08</u>	<u>65,016.10</u>	<u>20%</u>

**Fairchild International Airport
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Receipts				
FUEL SALES/HANDL	1,710.84	1,917.29	(206.45)	-11%
HANGAR/TIE DOWN	25,554.38	25,826.83	(272.45)	-1%
INTERDPT REVENUE	13,828.02	14,136.40	(308.38)	-2%
LANDING FEES/ETC	3,119.98	3,509.71	(389.73)	-11%
LEASE/RENTAL INC	33,453.26	32,801.04	652.22	2%
MISC INCOME	0.00	607.71	(607.71)	-100%
PARKING CHARGES	3,018.36	4,625.22	(1,606.86)	-35%
Total Receipts	80,684.84	83,424.20	(2,739.36)	-3%
Expenditures				
DIR MAIN-LABOR	25,286.79	23,270.33	(2,016.46)	-9%
DIR MAIN-MAT	2,352.21	2,531.69	179.48	7%
DUES & SUBSCRIP	250.00	181.02	(68.98)	-38%
EST FRINGE	23,265.12	20,404.59	(2,860.53)	-14%
INSURANCE/TAXES	16,020.23	15,194.70	(825.53)	-5%
INTERDPT EXPENSE	875.01	875.00	(0.01)	0%
MISC EXPENSE	693.66	1,125.02	431.36	38%
OUTSIDE SERVICES	3,260.54	3,451.28	190.74	6%
SALARIES & WAGES	12,214.54	11,042.05	(1,172.49)	-11%
SUPPLIES	5,232.10	4,574.34	(657.76)	-14%
TRAVEL/TRAINING	26.45	604.08	577.63	96%
UTILITIES	10,650.94	19,986.36	9,335.42	47%
Total Expenditures	100,127.59	103,240.47	3,112.88	3%

**Seki Airport
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Receipts				
HANGAR/TIE DOWN	3,597.53	3,402.73	194.80	6%
LEASE/RENTAL INC	12.50	15.00	(2.50)	-17%
Total Receipts	3,610.03	3,417.73	192.30	6%
Expenditures				
DIR MAIN-LABOR	0.00	767.79	767.79	100%
DIR MAIN-MAT	0.00	909.33	909.33	100%
EST FRINGE	598.80	1,452.42	853.62	59%
INSURANCE/TAXES	661.47	763.32	101.85	13%
MISC EXPENSE	0.00	0.00	0.00	
OUTSIDE SERVICES	150.00	29.04	(120.96)	-417%
SALARIES & WAGES	965.22	1,467.69	502.47	34%
SUPPLIES	0.00	150.00	150.00	100%
UTILITIES	858.85	945.91	87.06	9%
Total Expenditures	3,234.34	6,485.49	3,251.15	50%

**Port Angeles Boat Haven
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Receipts				
FUEL SALES/HANDL	300.00	420.01	(120.01)	-29%
LEASE/RENTAL INC	721.05	963.40	(242.35)	-25%
MISC INCOME	2,731.45	5,562.68	(2,831.23)	-51%
MOORAGE	241,302.87	256,837.63	(15,534.76)	-6%
UTILITY SALES	35,493.53	41,265.92	(5,772.39)	-14%
WHARFAGE	813.33	1,062.00	(248.67)	-23%
Total Receipts	281,362.23	306,111.63	(24,749.40)	-8%
Expenditures				
AGENTS FEES	38,760.18	37,927.27	(832.91)	-2%
DIR MAIN-LABOR	8,925.23	14,430.74	5,505.51	38%
DIR MAIN-MAT	1,548.75	13,044.66	11,495.91	88%
EST FRINGE	13,781.22	14,718.46	937.24	6%
INSURANCE/TAXES	10,401.63	11,074.85	673.22	6%
MISC EXPENSE	7,010.81	736.14	(6,274.67)	-852%
OUTSIDE SERVICES	1,760.97	2,350.92	589.95	25%
SALARIES & WAGES	13,288.89	10,947.51	(2,341.38)	-21%
SUPPLIES	3,408.22	4,728.83	1,320.61	28%
UTILITIES	41,104.83	54,332.28	13,227.45	24%
Total Expenditures	139,990.73	164,291.67	24,300.94	15%

**John Wayne Marina
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Receipts				
FUEL SALES/HANDL	36,102.30	25,894.27	10,208.03	39%
LEASE/RENTAL INC	8,908.92	8,125.30	783.62	10%
MISC INCOME	15,605.86	15,907.69	(301.83)	-2%
MOORAGE	185,796.68	215,688.46	(29,891.78)	-14%
UTILITY SALES	65.00	101.25	(36.25)	-36%
Total Receipts	246,478.76	265,716.98	(19,238.22)	-7%
Expenditures				
DIR MAIN-LABOR	41,273.95	44,263.96	2,990.01	7%
DIR MAIN-MAT	636.99	6,002.77	5,365.78	89%
EST FRINGE	30,838.84	30,372.18	(466.65)	-2%
INSURANCE/TAXES	7,981.69	9,026.07	1,044.38	12%
MISC EXPENSE	1,822.59	7,003.02	5,180.43	74%
OUTSIDE SERVICES	7,347.44	10,605.56	3,258.12	31%
SALARIES & WAGES	8,435.55	7,783.07	(652.48)	-8%
SUPPLIES	37,885.03	28,839.54	(9,045.49)	-31%
TRAVEL & TRAINING	0.00	0.00	0.00	
UTILITIES	9,628.32	11,187.00	1,558.68	14%
Total Expenditures	145,850.40	155,083.17	9,232.78	6%

**Boatyard
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Receipts				
LEASE/RENTAL INC	1,050.29	1,132.49	(82.20)	-7%
MISC INCOME	50,946.41	44,548.36	6,398.05	14%
UTILITY SALES	738.60	964.44	(225.84)	-23%
Total Receipts	52,735.30	46,645.28	6,090.02	13%
Expenditures				
AGENTS FEES	16,611.51	17,614.14	1,002.63	6%
DIR MAIN-LABOR	4,963.56	6,996.73	2,033.17	29%
DIR MAIN-MAT	962.46	3,143.15	2,180.69	69%
EST FRINGE	5,977.73	5,220.97	(756.76)	-14%
INSURANCE/TAXES	1,512.94	1,677.34	164.40	10%
MISC EXPENSE	853.83	699.81	(154.02)	-22%
OUTSIDE SERVICES	1,614.38	2,185.25	570.87	26%
SALARIES & WAGES	4,672.02	2,075.44	(2,596.58)	-125%
SUPPLIES	5,488.84	685.20	(4,803.64)	-701%
UTILITIES	2,917.79	4,955.84	2,038.05	41%
Total Expenditures	45,575.06	45,253.87	(321.19)	-1%

**Public Boat Ramps
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Receipts				
MISC INCOME	11,282.62	12,022.70	(740.08)	-6%
Total Receipts	11,282.62	12,022.70	(740.08)	-6%
Expenditures				
DIR MAIN-LABOR	0.00	913.62	913.62	100%
DIR MAIN-MAT	0.00	1,325.36	1,325.36	100%
EST FRINGE	0.00	550.44	550.44	100%
INSURANCE/TAXES	339.14	320.50	(18.64)	-6%
MISC EXPENSE	0.00	0.00	0.00	
OUTSIDE SERVICES	0.00	0.00	0.00	
SUPPLIES	379.40	75.56	(303.84)	-402%
Total Expenditures	718.54	3,185.48	2,466.94	77%

**Rental Property
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Receipts				
LEASE/RENTAL INC	298,741.92	366,430.47	(67,688.55)	-18%
MISC INCOME	11,150.51	11,240.32	(89.81)	-1%
Total Receipts	309,892.43	377,670.79	(67,778.36)	-18%
Expenditures				
DIR MAIN-LABOR	8,372.63	11,432.18	3,059.55	27%
DIR MAIN-MAT	1,652.00	7,656.07	6,004.07	78%
EST FRINGE	13,869.10	22,338.69	8,469.58	38%
INSURANCE/TAXES	8,506.66	8,542.93	36.27	0%
INTERDPT EXPENSE	12,578.01	11,687.00	(891.01)	-8%
MISC EXPENSE	10,201.71	5,468.44	(4,733.27)	-87%
OUTSIDE SERVICES	13,196.69	16,400.67	3,203.98	20%
SALARIES & WAGES	13,983.15	28,943.17	14,960.02	52%
TRAVEL/TRAINING	0.00	0.00	0.00	
UTILITIES	5,616.17	13,779.24	8,163.07	59%
Total Expenditures	87,976.12	126,248.40	38,272.27	30%

**Administrative/General
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Expenditures				
DIR MAIN-LABOR	3,076.24	2,888.21	(188.03)	-7%
DIR MAIN-MAT	205.47	4,543.61	4,338.14	95%
DUES & SUBSCRIP	15,788.52	11,604.58	(4,183.94)	-36%
EST FRINGE	81,030.78	88,124.19	7,093.41	8%
INSURANCE/TAXES	3,518.48	4,760.84	1,242.36	26%
MISC EXPENSE	11,804.68	10,377.93	(1,426.75)	-14%
OUTSIDE SERVICES	57,253.92	40,101.46	(17,152.46)	-43%
SALARIES & WAGES	127,538.27	148,298.56	20,760.29	14%
SUPPLIES	18,695.89	10,083.89	(8,612.00)	-85%
TRAVEL/TRAINING	7,279.15	15,585.77	8,306.62	53%
UTILITIES	5,040.09	6,878.92	1,838.83	27%
Total Expenditures	<u>331,231.49</u>	<u>343,247.94</u>	<u>12,016.45</u>	<u>4%</u>

**Economic Development/Marketing
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Expenditures				
EST FRINGE	12,043.20	10,058.21	(1,984.99)	-20%
MARKETING	0.00	8,750.00	8,750.00	100%
OUTSIDE SERVICES	8,999.99	8,996.35	(3.64)	0%
PROMOTIONAL HOST	1,579.34	2,390.51	811.17	34%
PUBLIC INFORMATION	7,671.15	12,492.28	4,821.13	39%
SALARIES & WAGES	19,412.59	17,171.91	(2,240.68)	-13%
SUPPLIES	583.60	2,642.24	2,058.64	78%
TRAVEL/TRAINING	2,267.74	11,838.54	9,570.80	81%
Total Expenditures	52,557.61	74,340.04	21,782.43	29%

**Non-Operating
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Receipts				
CONTRACT SALES	138.55	677.43	(538.88)	-80%
INTEREST INCOME	93,443.49	63,373.49	30,070.00	47%
MISC REVENUE	8,842.30	35,422.45	(26,580.15)	-75%
Total Receipts	102,424.34	99,473.38	2,950.96	3%
Expenditures				
INSURANCE/TAXES	190.32	218.89	28.57	13%
INTEREST EXPENSE	0.00	0.00	0.00	
PRINCIPAL PAYMENTS	0.00	0.00	0.00	
Total Expenditures	190.32	218.89	28.57	13%

**Mechanic Shop
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Expenditures				
DIR MAIN-LABOR	1,155.86	7,375.43	6,219.57	84%
DIR MAIN-MAT	260.14	4,287.11	4,026.97	94%
EST FRINGE	5,331.30	9,728.48	4,397.18	45%
INSURANCE/TAXES	637.83	643.22	5.39	1%
MISCELLANEOUS EXPENSE	339.77	277.46	(62.31)	-22%
OUTSIDE SERVICES	758.99	2,984.44	2,225.45	75%
SALARIES & WAGES	7,437.73	8,846.82	1,409.09	16%
SUPPLIES	2,163.42	2,384.59	221.17	9%
TRAVEL & TRAINING	0.00	0.00	0.00	
UTILITIES	4,957.06	7,353.08	2,396.02	33%
Total Expenditures	<u>23,042.10</u>	<u>43,880.63</u>	<u>20,838.53</u>	<u>47%</u>

**Facilities Maintenance
Budget Variance Report
Period Ending March 2012**

Account Category	Year to Date Actual	Year to Date Budget	Variance (\$)	Variance (%)
Expenditures				
DIR MAIN-LABOR	8,863.30	14,468.54	5,605.24	39%
DIR MAIN-MAT	3,763.47	8,142.84	4,379.37	54%
EST FRINGE	10,451.35	15,388.22	4,936.88	32%
INSURANCE/TAXES	2,334.57	1,900.19	(434.38)	-23%
INTERDPT EXPENSE	1,250.01	1,250.00	(0.01)	0%
MISC EXPENSE	1,614.71	7,584.35	5,969.64	79%
OUTSIDE SERVICES	1,690.82	741.39	(949.43)	-128%
SALARIES & WAGES	7,983.36	12,315.98	4,332.62	35%
SUPPLIES	6,939.59	7,545.67	606.08	8%
TRAVEL & TRAINING	580.50	350.44	(230.06)	-66%
UTILITIES	2,641.66	4,001.46	1,359.80	34%
Total Expenditures	<u>48,113.34</u>	<u>73,689.08</u>	<u>25,575.74</u>	<u>35%</u>
Receipts				
EQUIPMENT RENTAL	0.00	0.00	0.00	
MISC INCOME	0.00	671.83	(671.83)	-100%
Total Receipts	<u>0.00</u>	<u>671.83</u>	<u>(671.83)</u>	<u>-100%</u>
Net	<u>48,113.34</u>	<u>73,017.25</u>	<u>24,903.91</u>	<u>34%</u>