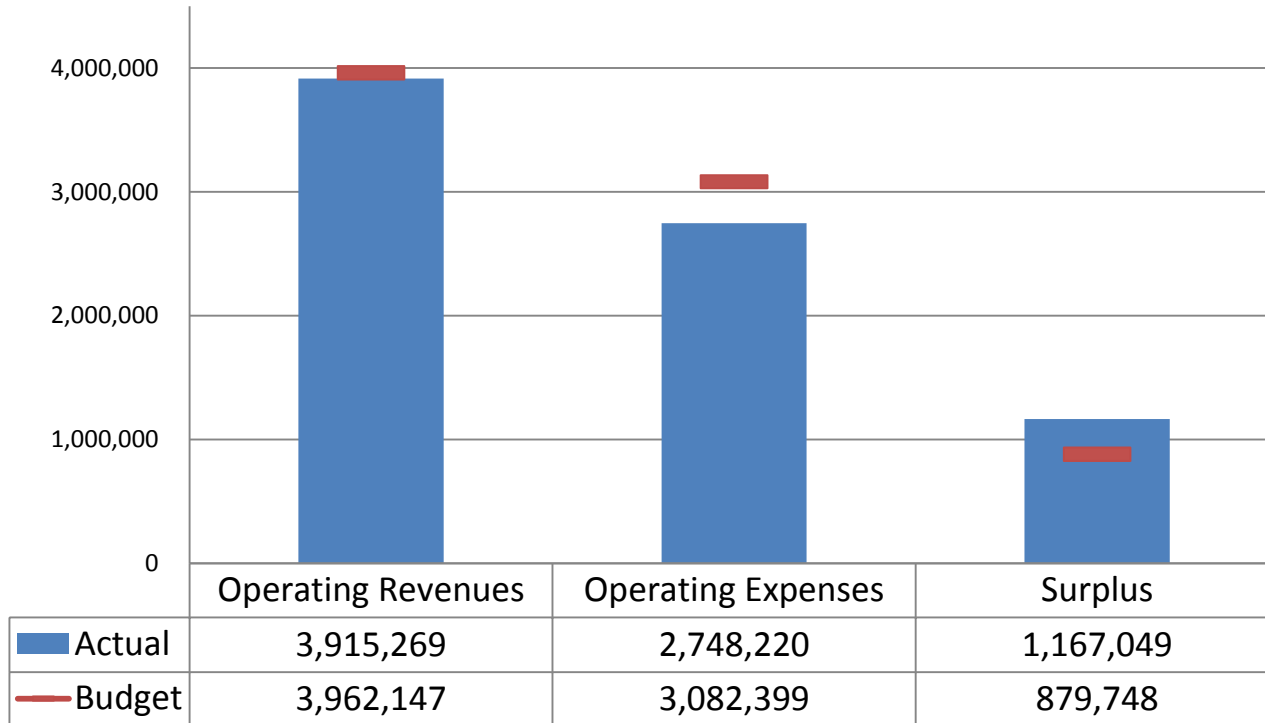

2013 Budget Variance Report

2nd Quarter June 2013

Operating Activity

(Excludes Non-Operating & Depreciation)

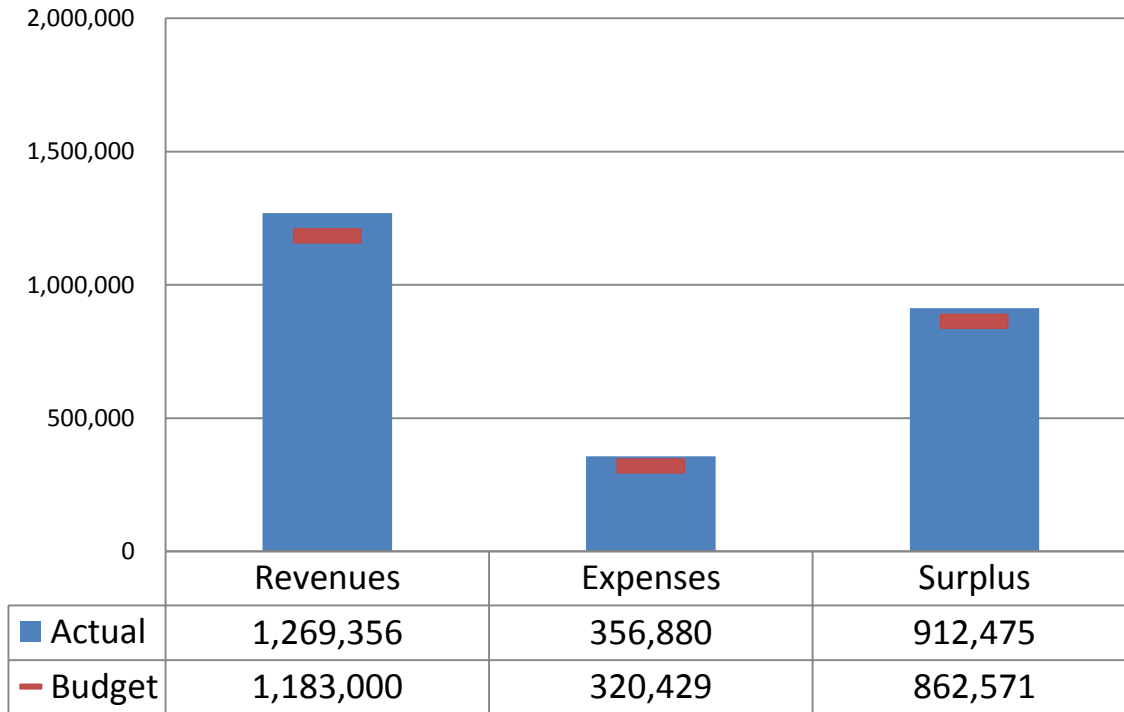


\$ 47k Shortfall in Revenue
 \$334k Reduction in Expenses

} \$287k favorable variance
for Surplus

- Revenues: Log Yard activity fluctuate and is hard to predict
- Expenses: under due to timing of outside services, maintenance and \$90k contingency placeholder

Marine Terminal (Before Allocations & Depreciation)



\$ 86k Higher Revenue
\$ 36k Higher Expenses

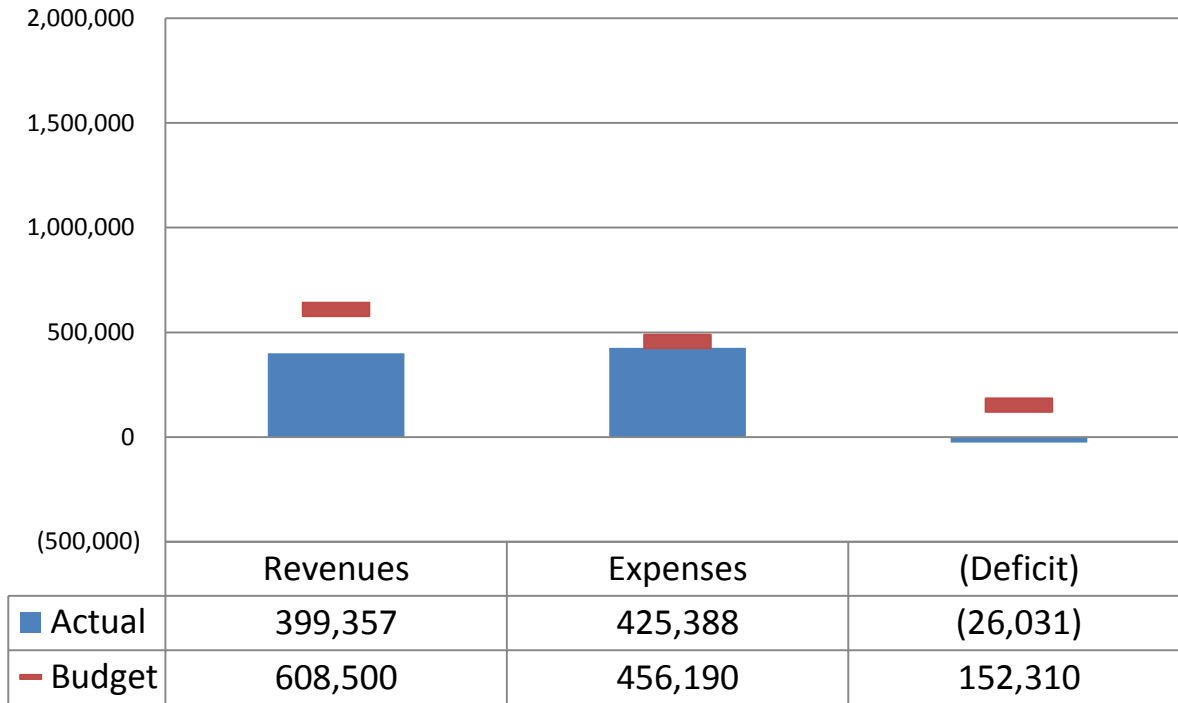


\$50k favorable variance
for Surplus

- Revenues: Dockage for log export higher, offset by lower tanker days
- Expenses: over in utilities re-billed to vessel; over in maintenance due to timing (T7 engineering and mooring analysis)

Log Yard

(Before Allocations & Depreciation)



\$209k Lower Revenue

\$ 31k Lower Expenses



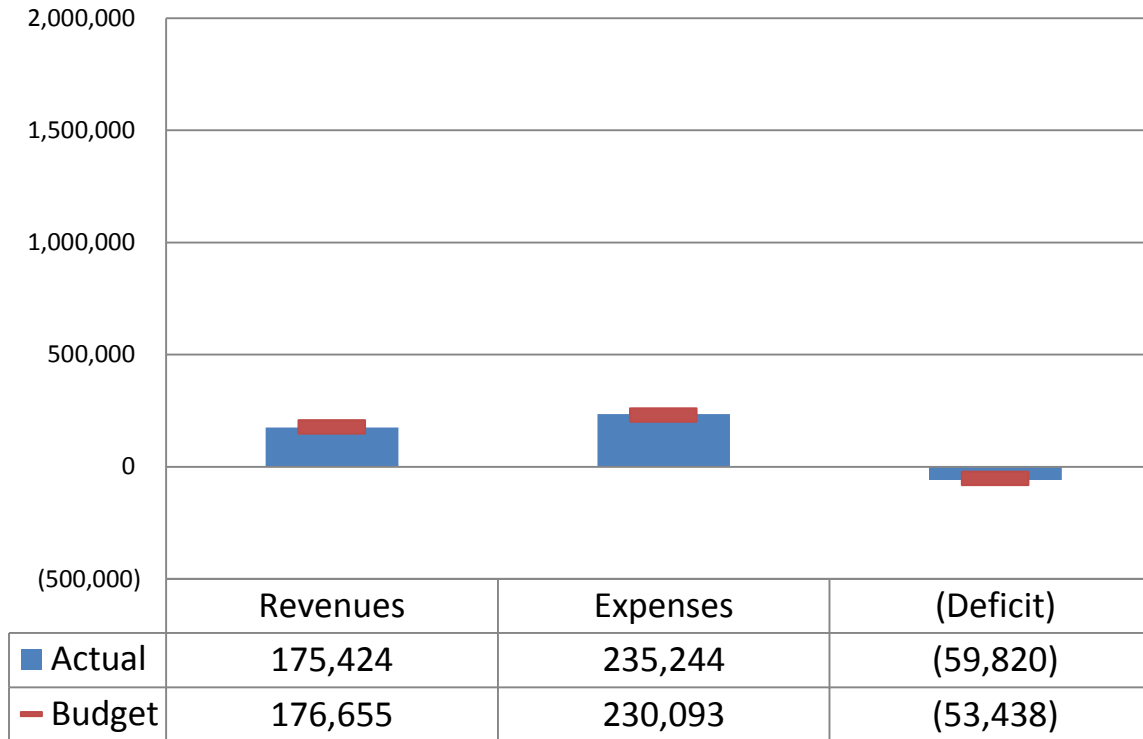
(\$178k) negative variance

for Deficit

- Revenues: lower decked loads and containers loaded
- Expenses: under in fuel (less activity) and maintenance (timing)

Airports

(Before Allocations & Depreciation)



\$ 1k Lower Revenue

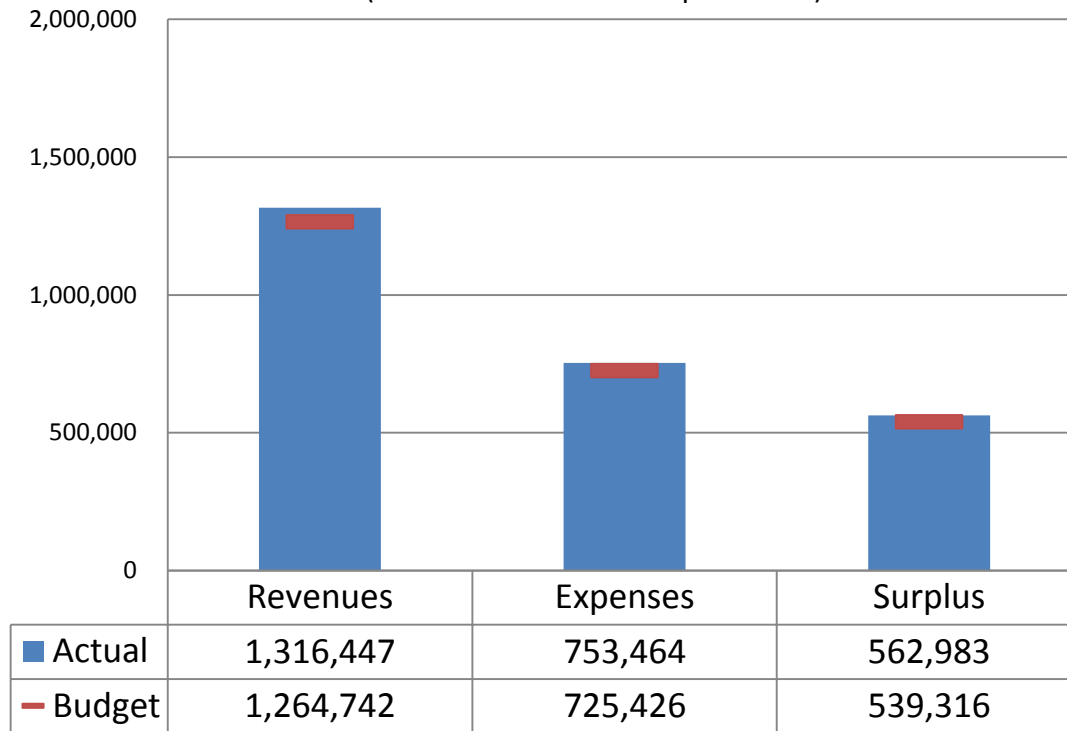
\$ 5k Higher Expenses

} (\$6k) negative variance
for Deficit

- Revenues: lower parking fees mostly offset by higher hangar receipts
- Expenses: small variances; over in salaries and under in fuel and supplies

Marinas

(Before Allocations & Depreciation)



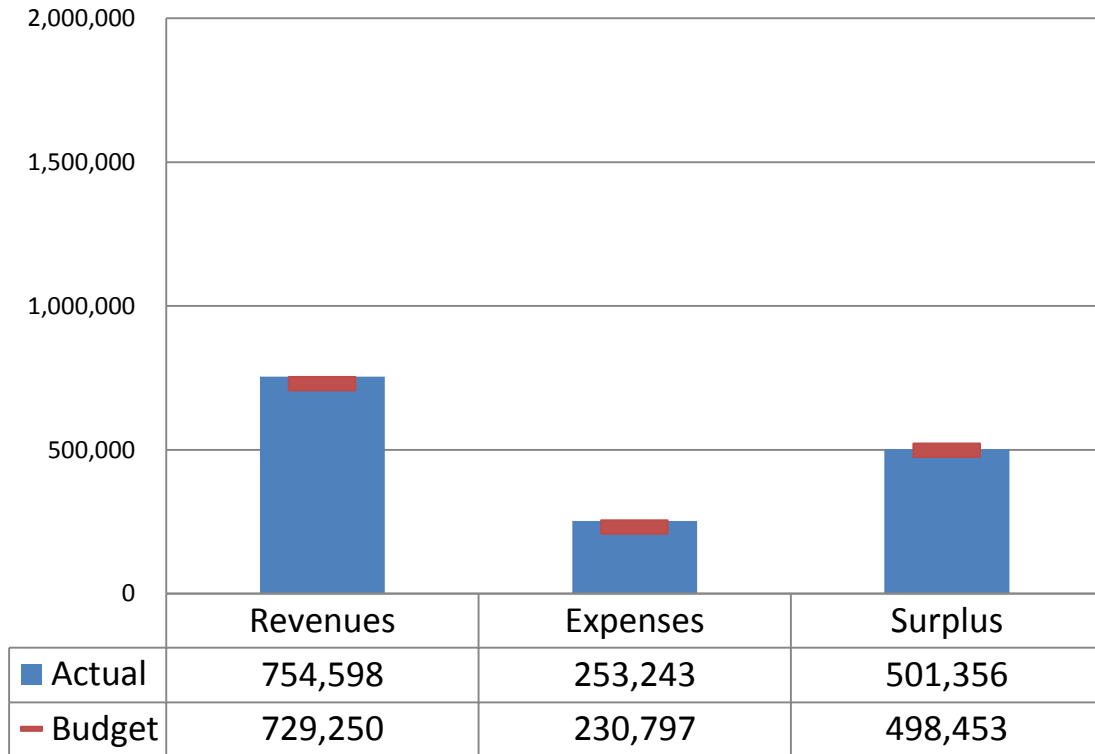
\$ 52k Higher Revenue

\$ 28k Higher Expenses

} \$24k favorable variance
for Surplus

- Revenues: higher in yard fees and fuel sales; higher in PABH transient moorage but under in JWM moorage
- Expenses: over in services (timing); under in maintenance (timing)

Rental Properties (Before Allocations & Depreciation)



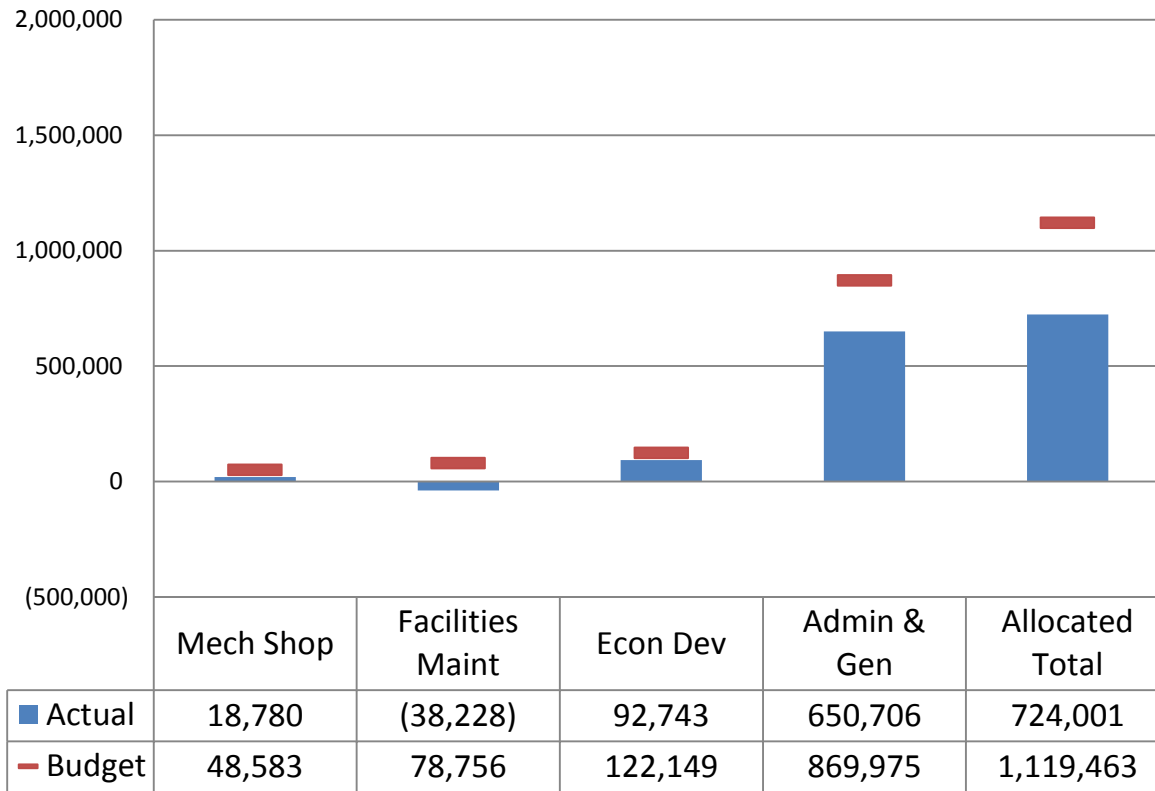
\$ 25k Higher Revenue
\$ 22k Higher Expenses



\$3k positive variance
for Surplus

- Revenues: higher due to revising some rents to market value
- Expenses: over in tax assessment (moved from Admin); over in utilities (no longer net re-bill)

Allocable Expenses (after Direct Charges)



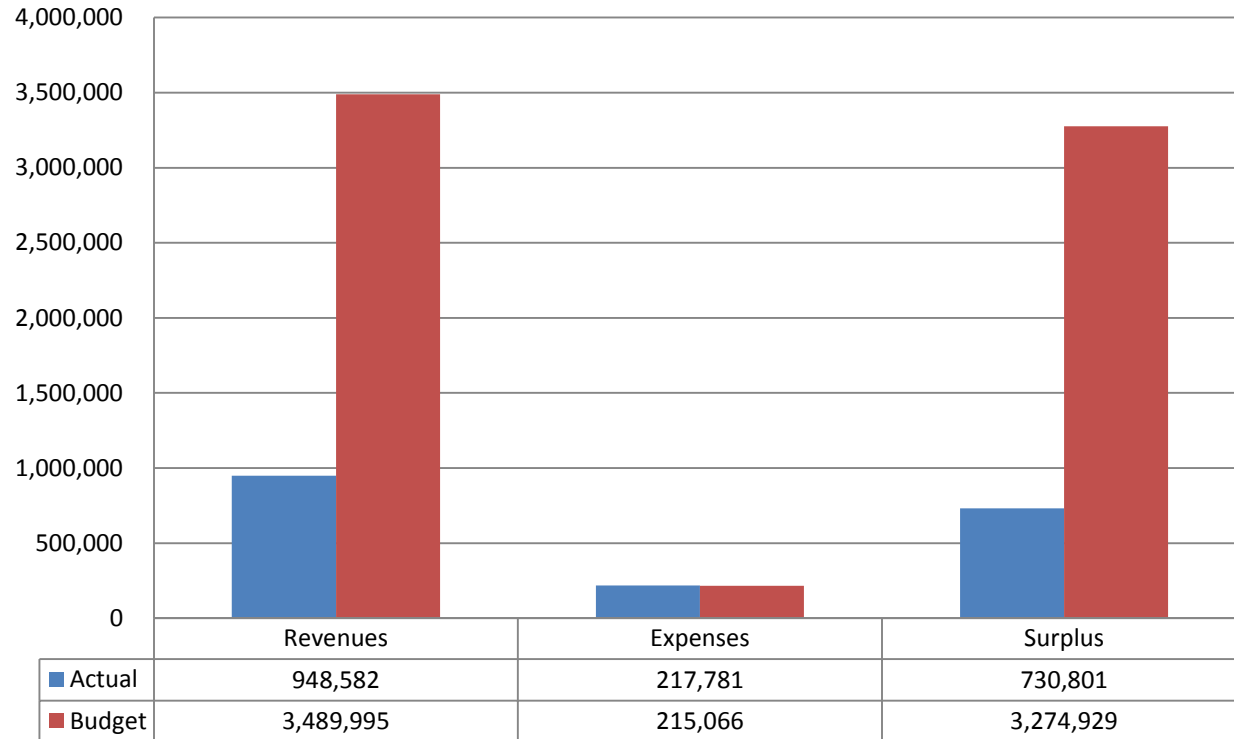
\$ 395k Lower Allocable Expenses (Total Admin)

- Mech Shop & Facilities Maint: on track with budget; variances due to transition to new method of charge-out
- Economic Dev: under in Community Relations (new area); fewer conferences, supplies and ads; moved promotional hosting to depts
- Admin & General: under in outside services (timing) and \$90k contingency

Non-Operating

(Includes Grants from All Departments)

Corrected 9/9/13



\$ 2,541k Lower Revenue

\$ 3k Higher Expenses

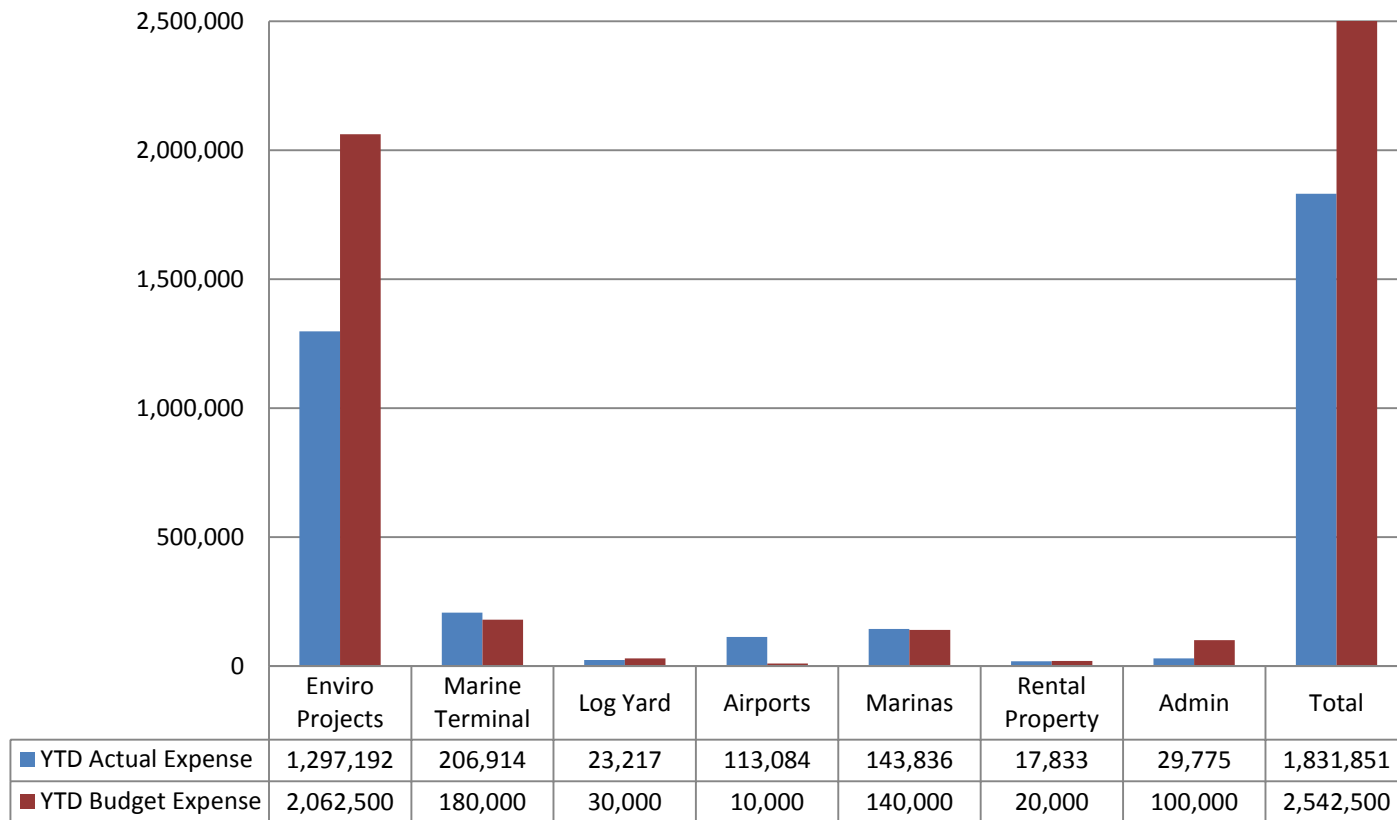


(\$2,544k) negative variance
for Surplus

- Revenues: lower grant funds (timing); timber tax higher; gain on sale of surplus property
- Expenses: over in fees for auction

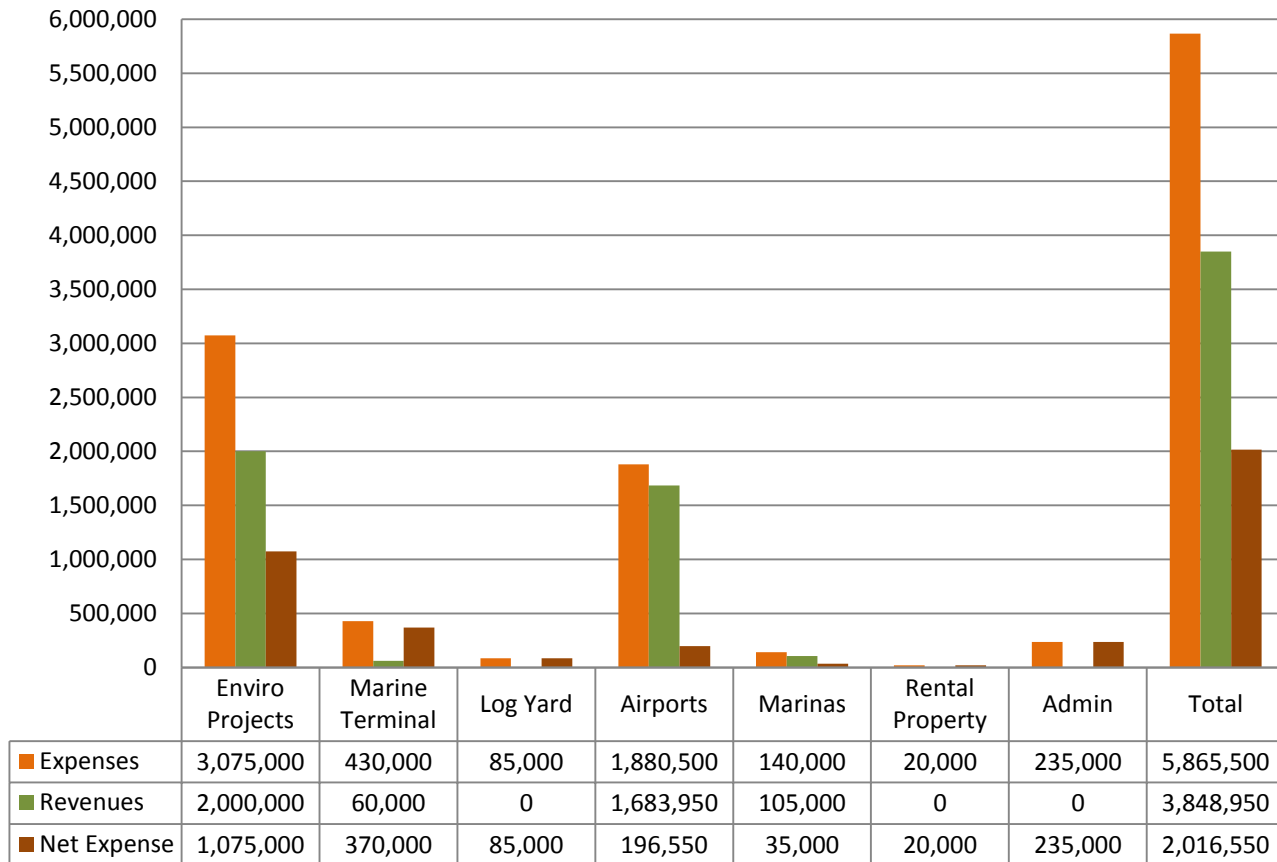
Capital Projects - Expenses

(Total Expense not Net Cost)
June 2013 Budget to Actual



- Environmental: Harbor Area insurance direct pay + recovery; K-Ply on track
- Marine Terminal: Security Improvements over but under for Marinas
- Airport: GA Expansion carryover
- Marina: over for Fire Suppression (flexible project); under Security Improvement
- Admin: \$100k flexible project budget; HVAC carryover

Capital Projects 2013 Annual Budget



- \$6 million Total Cost versus \$2 million at Net Cost
- Environmental: Budget does not include insurance or other PLP's share
- Marine Terminal: Not include Storm damage project covered by Insurance